

MD ANALYSIS

CA 7 March Analysis

GAT Constitutional Area 7 Leader: Open

July 2022 to March 2023 (9 months) Results

| CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-----------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 28 | 25 | 43 | 33 | 33 |
| Charter Members | 852 | 753 | 1143 | 950 | 925 |
| New Members | 3164 | 3377 | 3386 | 2962 | 3030 |
| Drops | 5147 | 4413 | 4538 | 4213 | 3888 |
| Net Growth | -660 | 203 | 464 | 126 | 670 |

March (Only Results)

| CA 7 | Mar-20 | Mar-21 | Mar-22 | Mar-23 |
|-----------------|--------|--------|--------|--------|
| New Clubs | 3 | 8 | 1 | 6 |
| Charter Members | 93 | 170 | 41 | 164 |
| New Members | 495 | 439 | 413 | 411 |
| Drops | 401 | 421 | 392 | 356 |
| Net Growth | 243 | 242 | 119 | 262 |

Statement for 3rd Quarter Results(previous 3 years)

| CA 7 | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr | 2021-2022 3rd Qtr |
|-----------------|----------------------|----------------------|----------------------|
| New Clubs | 9 | 16 | 9 |
| Charter Members | 261 | 410 | 259 |
| New Members | 1129 | 871 | 853 |
| Drops | 1152 | 1285 | 1035 |
| Net Growth | 390 | 157 | 221 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|---|-----------------|-----------|-----------|-----------|-----------|-----------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 3 | 7 | 17 | 2 | 12 |
| | | Charter Members | 114 | 245 | 399 | 95 | 315 |
| | | New Members | 1762 | 1825 | 1615 | 1377 | 1658 |
| | | Drops | 2437 | 2405 | 2289 | 2272 | 2187 |
| | | Net Growth | -245 | -2 | 16 | -518 | 112 |
| Total | | New Clubs | 3 | 7 | 17 | 2 | 12 |
| | | Charter Members | 114 | 245 | 399 | 95 | 315 |
| | | New Members | 1762 | 1825 | 1615 | 1377 | 1658 |
| | | Drops | 2437 | 2405 | 2289 | 2272 | 2187 |
| | | Net Growth | -245 | -2 | 16 | -518 | 112 |

March (Only) Results

| MD | GMT Area | CA 7 | Mar-20 | Mar-21 | Mar-22 | Mar-23 |
|-------|---|-----------------|--------|--------|--------|--------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 1 | 3 | 0 | 4 |
| | | Charter Members | 26 | 63 | 8 | 111 |
| | | New Members | 220 | 241 | 244 | 253 |
| | | Drops | 283 | 309 | 281 | 263 |
| | | Net Growth | 14 | 30 | 18 | 135 |
| Total | | New Clubs | 1 | 3 | 0 | 4 |
| | | Charter Members | 26 | 63 | 8 | 111 |
| | | New Members | 220 | 241 | 244 | 253 |
| | | Drops | 283 | 309 | 281 | 263 |
| | | Net Growth | 14 | 30 | 18 | 135 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr | 2021-2022 3rd Qtr |
|--------------|--|------------------------|------------------------------|------------------------------|------------------------------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 4 | 6 | 1 |
| | | Charter Members | 104 | 130 | 42 |
| | | New Members | 635 | 515 | 494 |
| | | Drops | 758 | 768 | 683 |
| | | Net Growth | 91 | -36 | -42 |
| Total | | New Clubs | 4 | 6 | 1 |
| | | Charter Members | 104 | 130 | 42 |
| | | New Members | 635 | 515 | 494 |
| | | Drops | 758 | 768 | 683 |
| | | Net Growth | 91 | -36 | -42 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|----------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 202 | Various | New Clubs | 1 | 0 | 4 | 0 | 0 |
| | | Charter Members | 27 | 2 | 92 | 11 | 6 |
| | | New Members | 386 | 431 | 439 | 324 | 386 |
| | | Drops | 583 | 621 | 646 | 617 | 525 |
| | | Net Growth | -112 | -124 | -27 | -191 | -84 |
| Total | | New Clubs | 1 | 0 | 4 | 0 | 0 |
| | | Charter Members | 27 | 2 | 92 | 11 | 6 |
| | | New Members | 386 | 431 | 439 | 324 | 386 |
| | | Drops | 583 | 621 | 646 | 617 | 525 |
| | | Net Growth | -112 | -124 | -27 | -191 | -84 |

March (Only) Results

| MD | GMT Area | CA 7 | Mar-20 | Mar-21 | Mar-22 | Mar-23 |
|-------|----------|-----------------|--------|--------|--------|--------|
| 202 | Various | New Clubs | 0 | 3 | 0 | 0 |
| | | Charter Members | 0 | 49 | 3 | 1 |
| | | New Members | 90 | 40 | 19 | 28 |
| | | Drops | 66 | 61 | 69 | 51 |
| | | Net Growth | 29 | 35 | -41 | -20 |
| Total | | New Clubs | 0 | 3 | 0 | 0 |
| | | Charter Members | 0 | 49 | 3 | 1 |
| | | New Members | 90 | 40 | 19 | 28 |
| | | Drops | 66 | 61 | 69 | 51 |
| | | Net Growth | 29 | 35 | -41 | -20 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr | 2021-2022 3rd Qtr |
|--------------|-----------------|------------------------|------------------------------|------------------------------|------------------------------|
| 202 | Various | New Clubs | 0 | 4 | 0 |
| | | Charter Members | 0 | 85 | 6 |
| | | New Members | 140 | 96 | 57 |
| | | Drops | 175 | 174 | 184 |
| | | Net Growth | -18 | 40 | -100 |
| Total | | New Clubs | 0 | 4 | 0 |
| | | Charter Members | 0 | 85 | 6 |
| | | New Members | 140 | 96 | 57 |
| | | Drops | 175 | 174 | 184 |
| | | Net Growth | -18 | 40 | -100 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|-----------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 307 | Indonesia | New Clubs | 24 | 18 | 22 | 31 | 21 |
| | | Charter Members | 711 | 506 | 652 | 844 | 604 |
| | | New Members | 1004 | 1111 | 1306 | 1256 | 982 |
| | | Drops | 2102 | 1355 | 1583 | 1311 | 1168 |
| | | Net Growth | -291 | 351 | 467 | 842 | 646 |
| Total | | New Clubs | 24 | 18 | 22 | 31 | 21 |
| | | Charter Members | 711 | 506 | 652 | 844 | 604 |
| | | New Members | 1004 | 1111 | 1306 | 1256 | 982 |
| | | Drops | 2102 | 1355 | 1583 | 1311 | 1168 |
| | | Net Growth | -291 | 351 | 467 | 842 | 646 |

March (Only) Results

| MD | GMT Area | CA 7 | Mar-20 | Mar-21 | Mar-22 | Mar-23 |
|--------------|------------------|------------------------|---------------|---------------|---------------|---------------|
| 307 | Indonesia | New Clubs | 2 | 2 | 1 | 2 |
| | | Charter Members | 67 | 58 | 30 | 52 |
| | | New Members | 184 | 158 | 149 | 129 |
| | | Drops | 47 | 51 | 41 | 40 |
| | | Net Growth | 204 | 176 | 142 | 148 |
| Total | | New Clubs | 2 | 2 | 1 | 2 |
| | | Charter Members | 67 | 58 | 30 | 52 |
| | | New Members | 184 | 158 | 149 | 129 |
| | | Drops | 47 | 51 | 41 | 40 |
| | | Net Growth | 204 | 176 | 142 | 148 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr | 2021-2022 3rd Qtr |
|--------------|------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 307 | Indonesia | New Clubs | 5 | 6 | 8 |
| | | Charter Members | 157 | 195 | 211 |
| | | New Members | 351 | 243 | 301 |
| | | Drops | 210 | 338 | 165 |
| | | Net Growth | 323 | 140 | 365 |
| Total | | New Clubs | 5 | 6 | 8 |
| | | Charter Members | 157 | 195 | 211 |
| | | New Members | 351 | 243 | 301 |
| | | Drops | 210 | 338 | 165 |
| | | Net Growth | 323 | 140 | 365 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2018-2019 | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 |
|-------|--------------|-----------------|-----------|-----------|-----------|-----------|-----------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 12 | 10 | 26 | 5 | 4 |
| | | Drops | 25 | 32 | 20 | 13 | 8 |
| | | Net Growth | -12 | -22 | 8 | -7 | -4 |
| Total | | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 12 | 10 | 26 | 5 | 4 |
| | | Drops | 25 | 32 | 20 | 13 | 8 |
| | | Net Growth | -12 | -22 | 8 | -7 | -4 |

March (Only) Results

| MD | GMT Area | CA 7 | Mar-20 | Mar-21 | Mar-22 | Mar-23 |
|--------------|---------------------|------------------------|---------------|---------------|---------------|---------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 1 | 0 | 1 | 1 |
| | | Drops | 5 | 0 | 1 | 2 |
| | | Net Growth | -4 | 1 | 0 | -1 |
| Total | | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 1 | 0 | 1 | 1 |
| | | Drops | 5 | 0 | 1 | 2 |
| | | Net Growth | -4 | 1 | 0 | -1 |

Statement for 3rd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2019-2020 3rd Qtr | 2020-2021 3rd Qtr | 2021-2022 3rd Qtr |
|--------------|---------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 3 | 17 | 1 |
| | | Drops | 9 | 5 | 3 |
| | | Net Growth | -6 | 13 | -2 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 3 | 17 | 1 |
| | | Drops | 9 | 5 | 3 |
| | | Net Growth | -6 | 13 | -2 |

